CommSouth

asentinel
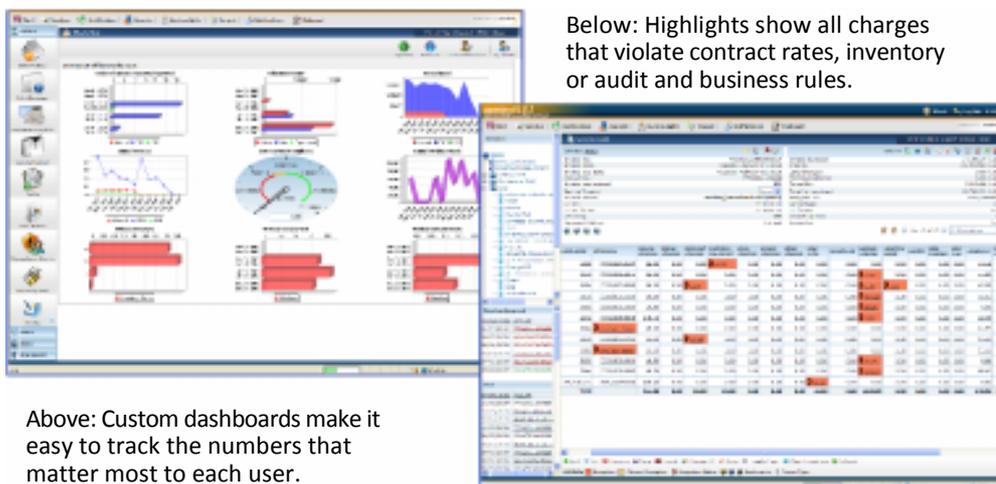
Asentinel customer-focus, technology-driven TEM.

Asentinel Features

Asentinel is a proven, patented global Telecom Expense Management solution, which is the cornerstone of any customer's telecom cost reduction and asset management strategy. Asentinel allows you to take control of your telecom expenses. It covers voice, data and equipment — both wireline and wireless. It audits your invoices against your inventory and your contracts. It cost allocates your charges.

Here is a non-comprehensive list of what you can accomplish with Asentinel:

- Automatically check if all phone numbers and circuit IDs on the invoice are yours and are active.
- Automatically check if the charges on your invoice match your contracted rates.
- Send disputes to your service provider on a monthly basis in order to receive credit for overbilling.
- Automatically split charges per cost center based on the actual spend of each mobile, fixed line and data circuit.
- Send reports to managers, allowing visibility over all the expenses they manage.
- Initiate an approval process and pre-approve invoices that don't require further review.
- View invoice trends.
- Compare the actual expenses to the budgeted amount.
- Regularly check if changing rate plans can save you money.

Below: Highlights show all charges that violate contract rates, inventory or audit and business rules.

Above: Custom dashboards make it easy to track the numbers that matter most to each user.

Five reasons global enterprises look to Asentinel for their TEM solutions:

- ✓ Asentinel's installations are **faster than other Best-in-C/ass providers**.

- ✓ Asentinel provides customers with **savings 5 percent above their projected budgets**, far surpassing Best-in-Class results.

- ✓ Asentinel's customers save **6 to 8.7 percent more than other Best-in-Class TEM provider** results.

- ✓ Asentinel's **technology is equal or superior to other Best-in-Class** vendors based on the number of indicating technologies that it provides.

- ✓ Asentinel's customers' **loyalty exceeds Best-in Class**.

Source: Aberdeen Group

Managed Services Offering with Asentinel

The Asentinel Managed Service Offering includes:

- Software-centric delivery of a SaaS deployment of Asentinel.

  ➢ Asentinel will host the application at our carrier-grade facilities inclusive of Disaster Recovery, SAN storage, etc.

  ➢ License Model will be a right-to-use subscription license

  ➢ Asentinel is an Oracle application, 100% web-based

- All of the clients telecom invoices and assets will be included in the proposed solution; i.e. wireline voice, wireless, data, and telephony equipment.

- Asentinel includes the following key functionalities all configured specific to your terminology, organizational hierarchy and carriers. The application is comprehensive as opposed to modular; as such the following four critical capabilities are all included in the proposed offering:

  - Invoice Management:
    100% of recurring telecom invoices will be received by Asentinel, mapped to the application with each asset and the corresponding charges associated with the respective cost allocation and general ledger coding. All charges will be audited against up to 400+ data points inclusive of inventory, contracts, authorized services, business rule, etc. All anomalies are clearly flagged and documented and the application facilitates the communication and tracking of all disputes with the carriers.

  - Asset Management:
    100% of Telecom, and optionally IT assets, will be maintained within the relational database and will be supported by unlimited customer-defined fields (CDFs) providing for very detailed queries and inventory reporting.

  - Provisioning/Order Management:
    Orders for new service and changes or disconnects of existing service are supported via an interactive interface and or vendor- centric templates

  - Reporting/Business Intelligence/Analytics:
    These include: Dashboards, Executive Reports, Summary/Vendor/Service Type/Inventory Activity/Exception Reports, P&L/Field Reports, AdHoc Reports, Custom SQL Reports; all are web-based and user-rights centric. Further, AdHoc reports can be named, saved, scheduled and auto-distributed.

Asentinel's solution has been proven at over 100 global customers. Asentinel's customers typically save 10% up to 30% on their Telecom expense by reducing overbilling, minimizing spend and enabling them to choose the best rate plans.

For more information on how you can benefit from Asentinel, contact **CommSouth Infocom Private Limited.**

What's hidden in your organization's telecom bills?

Between **7 and 12 percent of telecom service charges are in error**, costing large enterprises more than $8 million in lost profits annually.

Aberdeen Group

80% of enterprises will overspend on their wireless service costs by an average of 15 percent through 2014.

Gartner

Let Asentinel be your TEM Solution.

Organizations can routinely **save more than 10 percent of annual** telecom expenses by systematically checking carrier bills against equipment and services in use.

Gartner

Automated (electronic) processes can **reduce the cost to process an invoice by 63-67 percent**.

Aberdeen Group